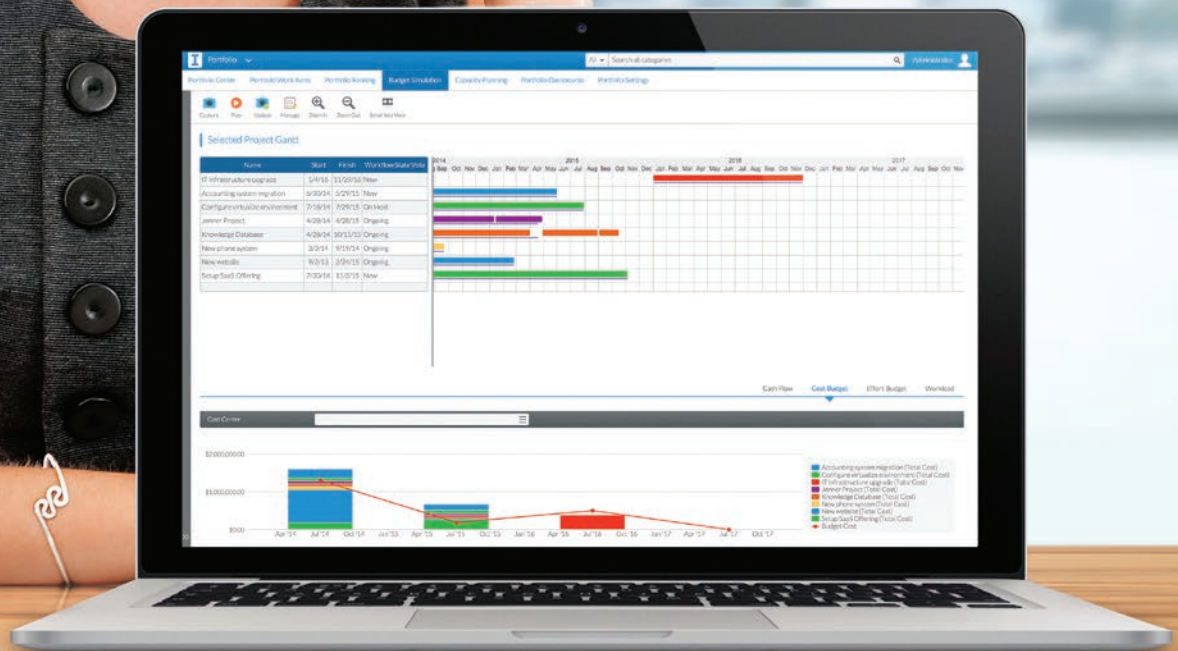


I Sciforma[®] 7.0

Project & Portfolio Management Software

Vision
Focus
Control



Vision, Focus, Control



I have always been a dreamer. Inventing, developing new ideas, creating new projects is what I love. Nevertheless, after being CEO for more than 25 years, I know execution is the hard part...

Processes and key performance indicators (KPI) are highly important in a company. They provide consistency and clarity. When a problem occurs, you analyze the cause and try to prevent it from happening again. This is a sound approach unless your end

result is merely more complexity, more processes and more KPI. In other words, the result may be a bureaucracy in which people tend to do things right but not do the right things! You lose innovation and you increase your product's time to market.

On the other hand, lack of processes and controls could result in bad product quality. This problem seems unsolvable... but is it really?

Your people have the power to change the situation: by developing awareness, transparency, product adoption, and team spirit inside of properly organized groups, you get a much better result than overly complex processes will ever produce.

This is why we created Sciforma.

I know that each company is unique. My dream was to offer a PPM product that people would love to use, a product easy to adapt to your needs, a product that lets you evolve quickly. Vision Focus Control for everyone, for the teams, for yourself.

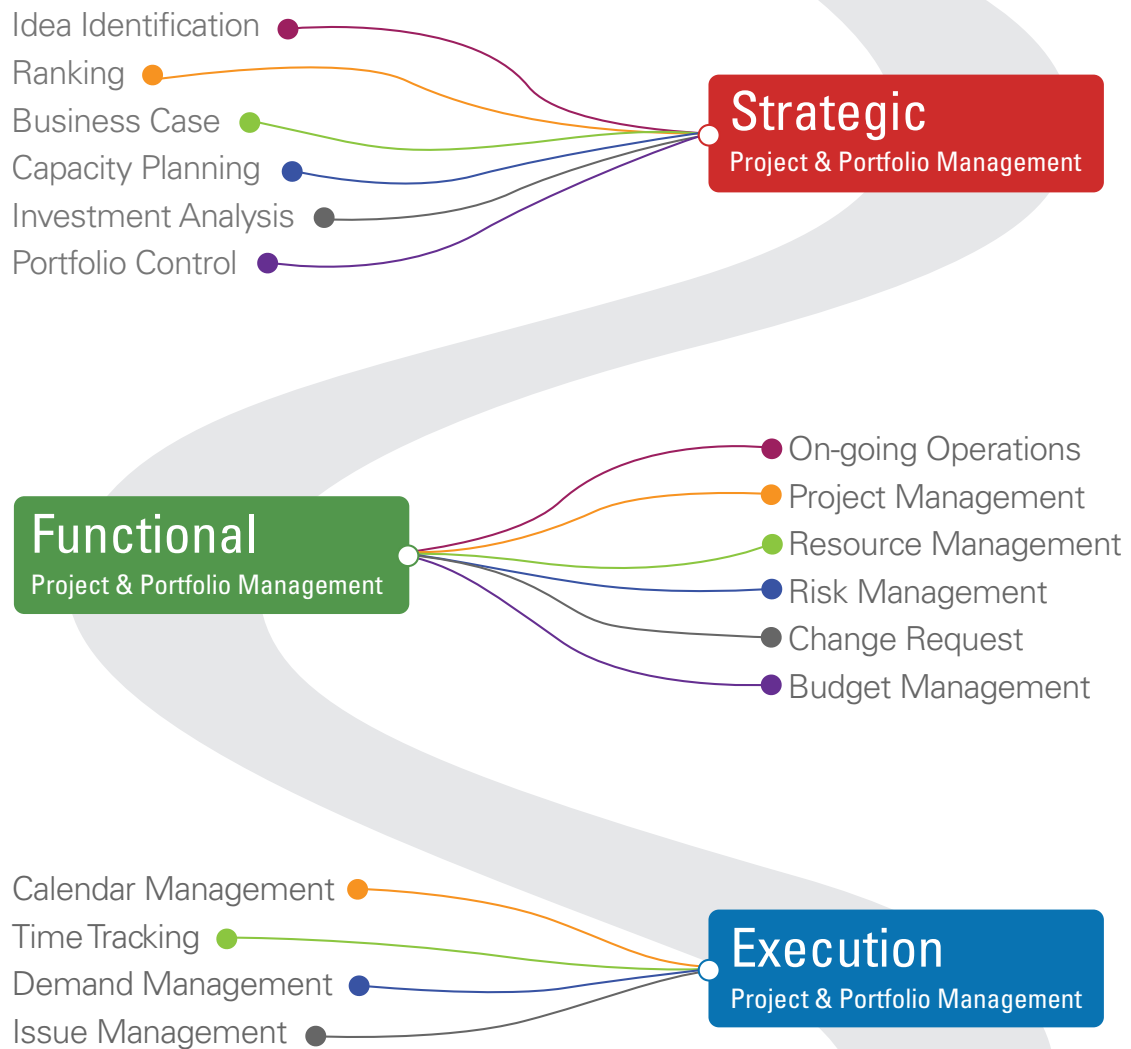
The realization of this dream is Sciforma 7.0. It is the result of 30 years of experience in the PPM field with a quarter million users since 1982. This very broad experience has allowed us to develop and improve solutions for all types of industries, and to concurrently support multiple methodologies like Waterfall, Agile, Critical Chain, PMBOK®, PRINCE2®...

The many real solutions we deliver in Sciforma 7.0 account for why we believe we have received a positive rating in the Gartner Marketscope for IT Project and Portfolio Management Software Applications, published in May 2014, and why we received the Best Overall Value Award for enterprise PPM solutions from the Info-Tech Research Group.

We will help your dreams come true!

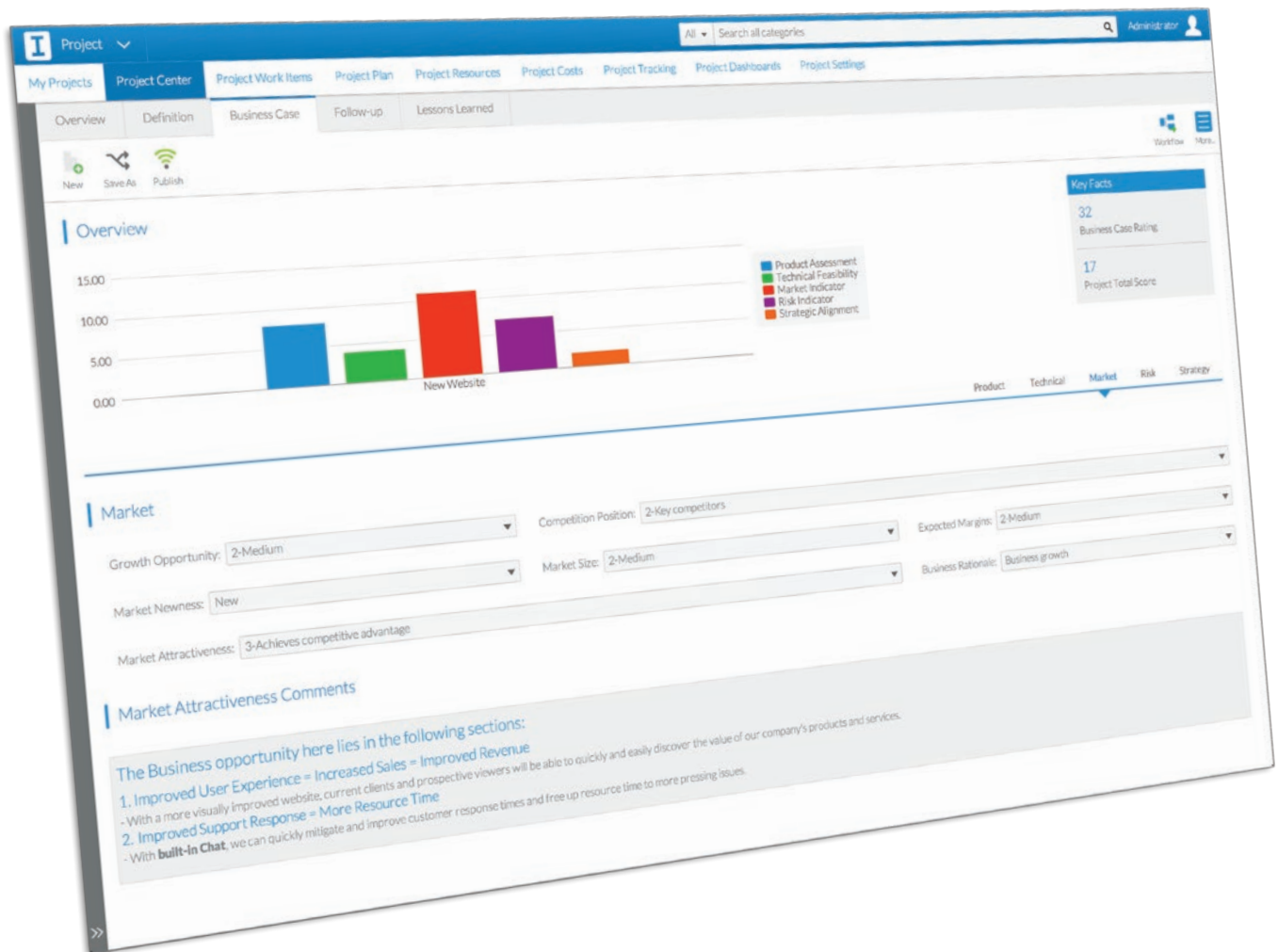
Yann Le Bihan
CEO Sciforma Corporation

I Sciforma® 7.0



Strategic Management

Achieve a balanced scorecard by meeting your organization's mission, vision, and objectives while managing portfolios, programs, and projects from idea through project management.



IDEA IDENTIFICATION

New ideas are projects that you intend to execute but still need evaluation. Each new idea can be described by a set of user-defined properties such as objectives and alignment with organizational goals, risks, and benefits.



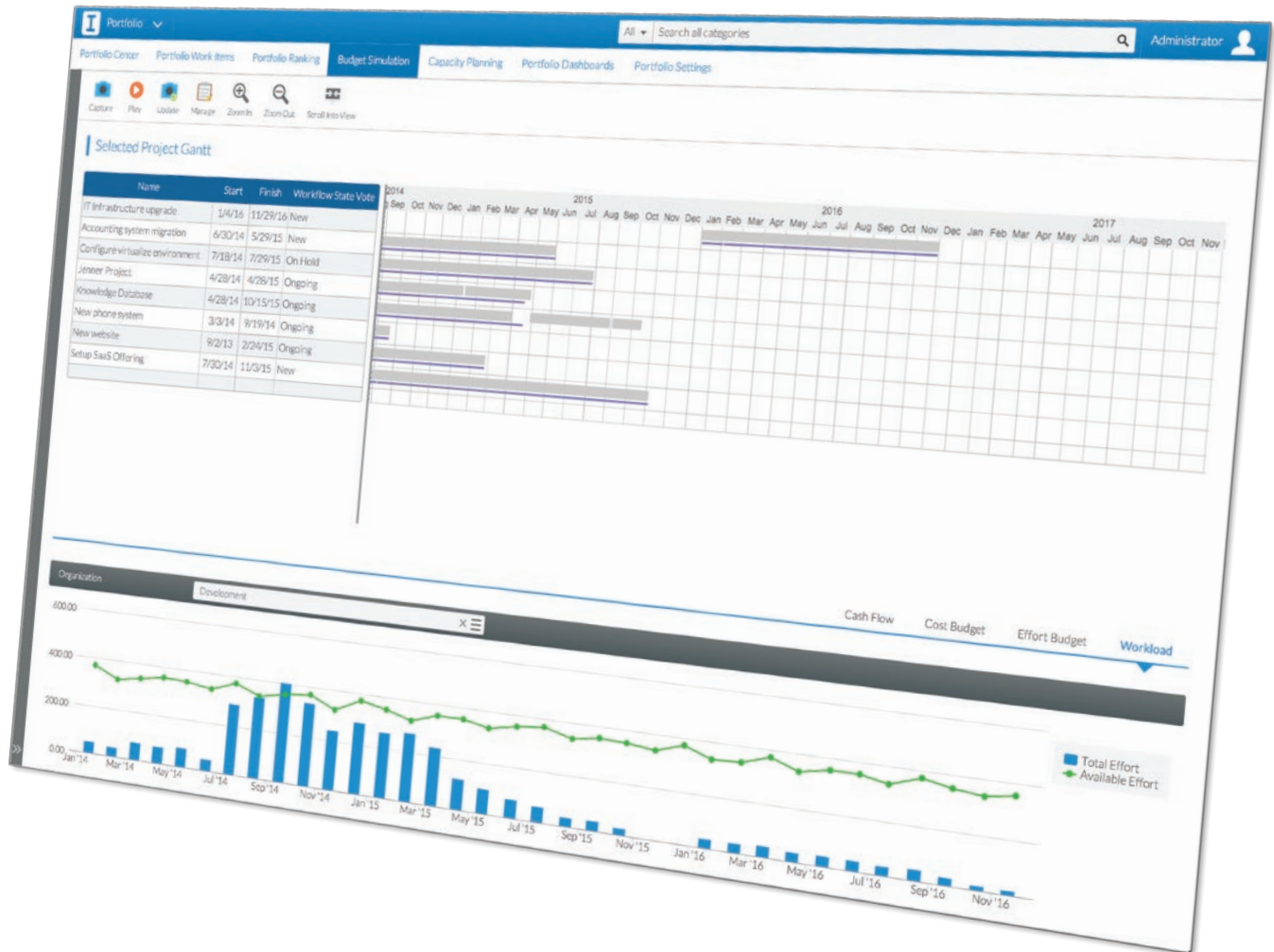
RANKING

As ideas flow within the Organization, they must be evaluated through a set of metrics that will help the key executive decision makers review, compare and rank those ideas. Selected ideas would then be assessed along with ongoing projects to determine the capacity of the Organization to launch them.



BUSINESS CASE

A business case can be built based on estimated duration, resource requirements and criteria specific to your organization. Impartial scoring of new ideas can be defined by business priority, project strategy, risk, and ranking criteria.



CAPACITY PLANNING

Real time pipeline management allows you to compare new ideas and active projects, view time distributed resource availability, and budget allowances.



INVESTMENT ANALYSIS

Evaluate current and potential allocations of financial assets then choose allocations that best fit your company's needs and goals.

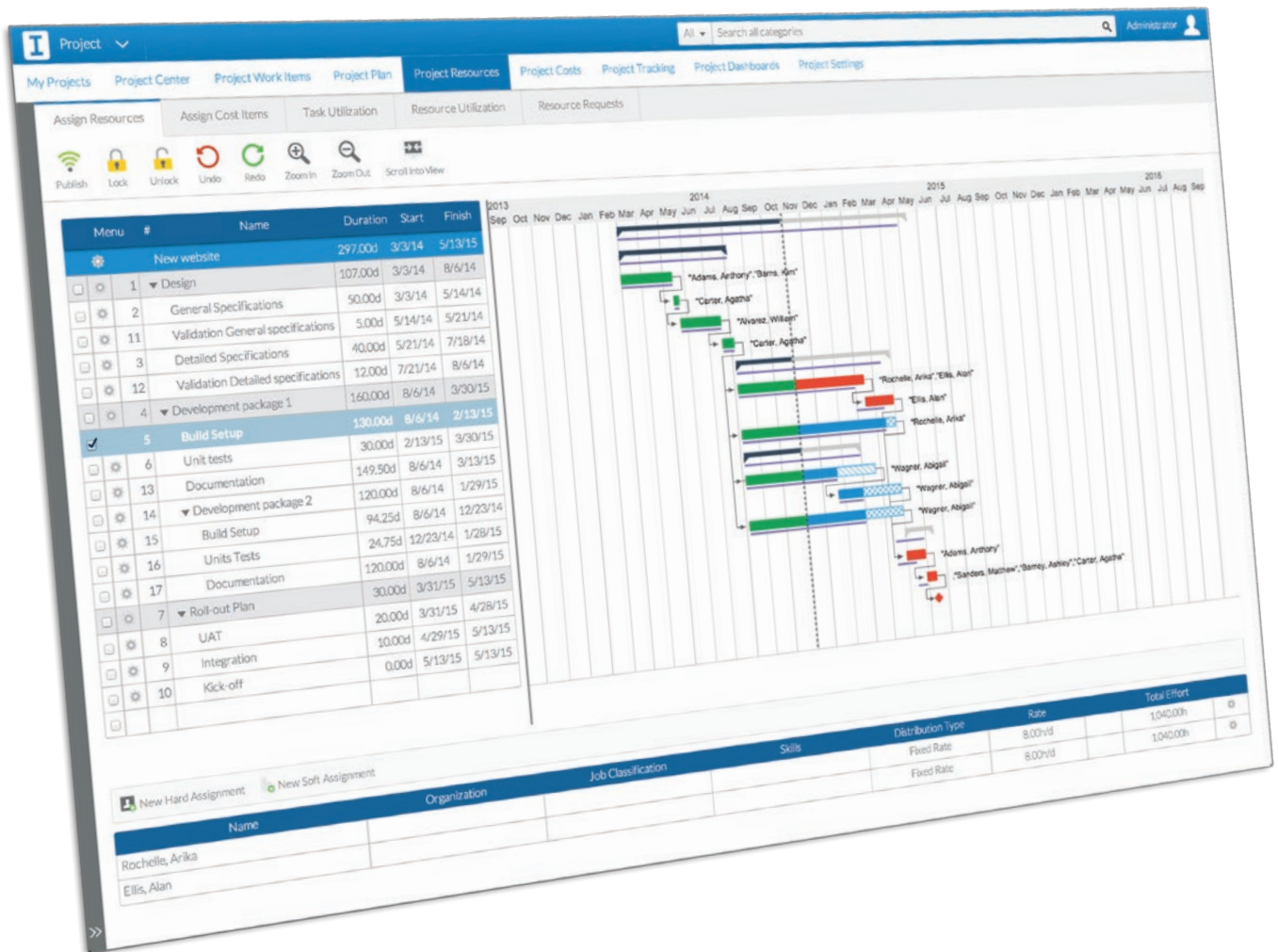


PORTFOLIO CONTROL

Compare portfolio objectives to actual results with easy to read charts and dashboards.

Functional Management

With Sciforma's powerful features, project managers can administer all aspects of project, resource, risk, and change management.



ON-GOING OPERATIONS

Budget and define your maintenance and support projects. Review time charged and dollars spent to ensure on-going processes are executing successfully.



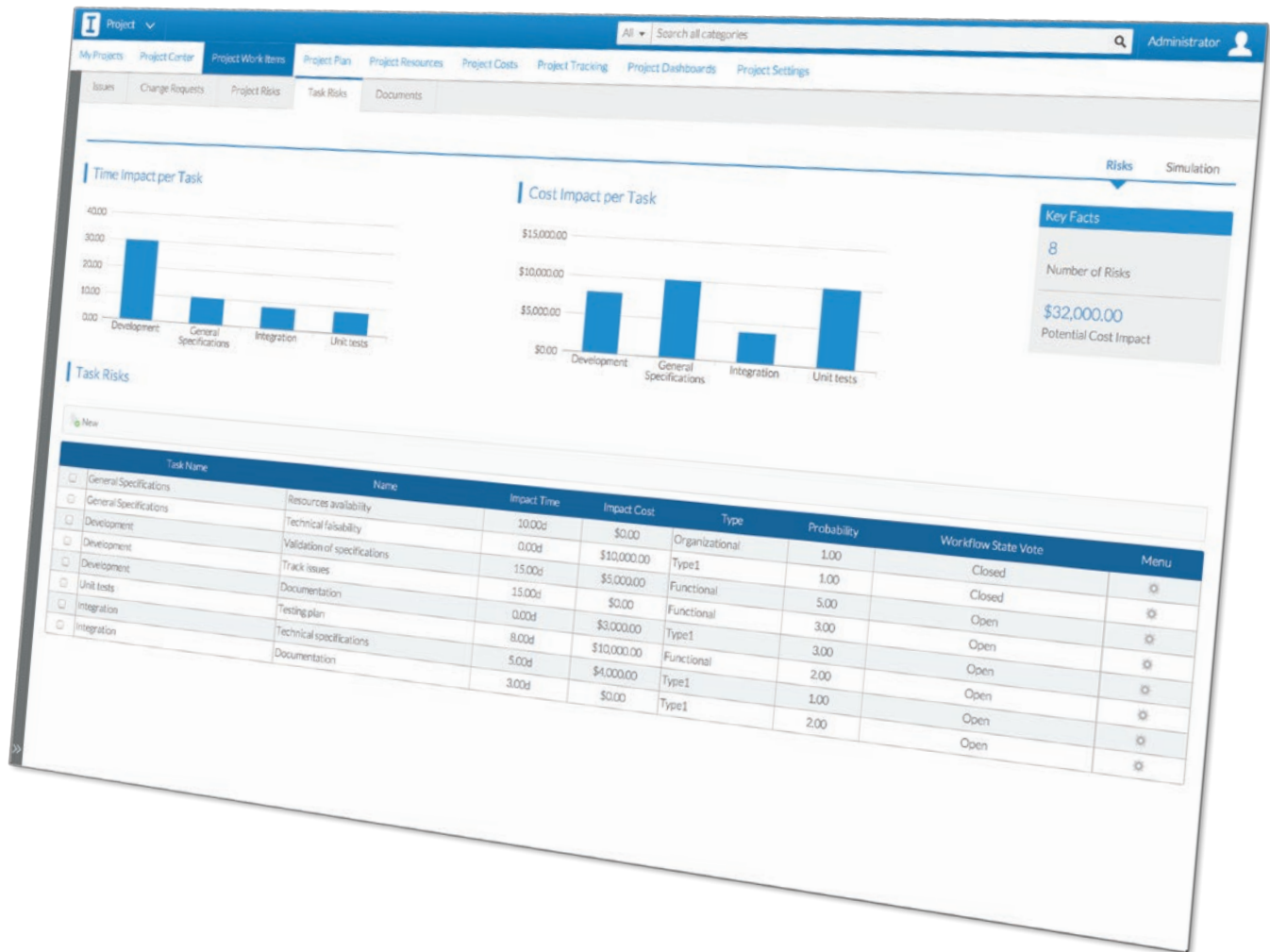
PROJECT MANAGEMENT

Define projects in Sciforma 7.0 by planning, organizing, and managing deliverables, resources, and cost items to ensure a successful outcome.



RESOURCE MANAGEMENT

Sciforma 7.0 supports functional, composite, and matrix resource management structures and soft-assignments by role (i.e. organizational area, job classification or skill set).



RISK MANAGEMENT

Track project risks, set contingencies, define mitigation, and set workflow if necessary. Use Monte Carlo simulation to create appropriate project buffers and plan for unforeseen events that might have an impact on the schedule.



CHANGE REQUEST

Control, plan, and manage change requests. Simulate scenarios to compare duration, scope, costs, and resource requirements based on change requests.



BUDGET MANAGEMENT

Oversee budgets and costs by comparing planned to actual costs, identifying and managing changes.

Execution Management

Complete process tracking for projects and on-going operations based on your unique needs. Each project can be assigned a predefined tracking process providing greater flexibility in progress updating.

Name	Sun 5	Mon 6	Tue 7	Wed 8	Thu 9	Fri 10	Sat 11	Total	Status	Remaining	Notes	Hide	Pin
Jenner Project	3.00h	8.00h	6.50h	5.50h	5.00h			28.00h					
UAT	8.00h	8.00h	8.00h	8.00h	8.00h	5.63h		37.63h					
Integration	2.25h	6.00h	5.25h	4.75h	3.75h			22.00h	(Working)	2,000			
Knowledge Database		8.00h	8.00h	8.00h	8.00h	6.00h		38.00h					
Integration	0.75h	2.00h	1.25h	0.75h	1.25h			6.00h	(Working)	4,000			
Support Team			1.50h	2.50h				4.00h	(Working)				
Support Level 2			1.50h	2.50h				4.00h					
Setup SaaS Offering		8.00h	8.00h	8.00h	8.00h	6.00h		38.00h					
UAT					3.00h	5.00h		8.00h					
Non-Project													
Vacation													
Total	3.00h	8.00h	8.00h	8.00h	8.00h	5.00h		40.00h					



CALENDAR MANAGEMENT

Team members can easily review their upcoming assignments, update their work items, and request non-working days (e.g. vacation, PTO, etc.).



TIME TRACKING

For up-to-date project progress team members input their effort directly into Sciforma 7.0. Timesheets conveniently display all assigned tasks across multiple projects. Team members enter actual and estimated remaining hours for each assignment.



Identification

Name: New website Type: Enhancement Demand Folder: Web tools
Originator: Administrator Sponsor: Carter, Agathe Assignee: Adams, Anthony
Priority: 3 Created Date: 5/21/14 Workflow State Vote: Change Request

Description

Business Opportunity

The main objective of this project is to highlight the potential for 2 main improvements to our website user experience:
1) Implementation of Flash video support
2) Improved Search/SEO marketing

Posts Attachments Workflow Chart Workflow History

- Administrator - 8/28/14 - 10:27 AM
The new website would be a key part of our strategy moving forward!
- Administrator - 8/28/14 - 10:31 AM
The decision about this Demand should be made during the next EXCO.
- Administrator - 8/28/14 - 10:41 AM
This Demand will be added to the ongoing project to update the web server as a Change Request.



DEMAND MANAGEMENT

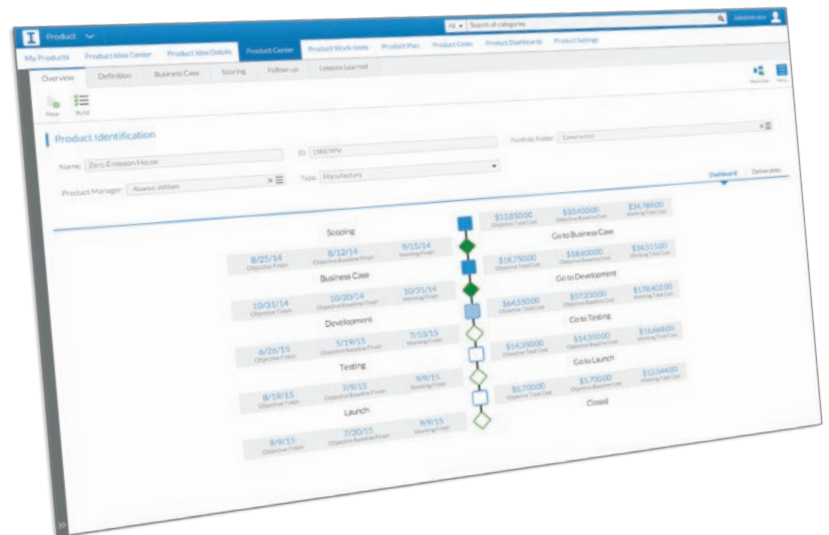
Demands are the ideal entry points for various problems, requests, ideas, etc. Once classified, discussed and reviewed, demands can then easily be turned into new projects, change requests, issues, etc.



ISSUE MANAGEMENT

Quickly identify project issues, assign responsibility to a resource, track resolution progress, and automatically pinpoint lessons learned.

Who Are Our Customers?



INFORMATION TECHNOLOGY

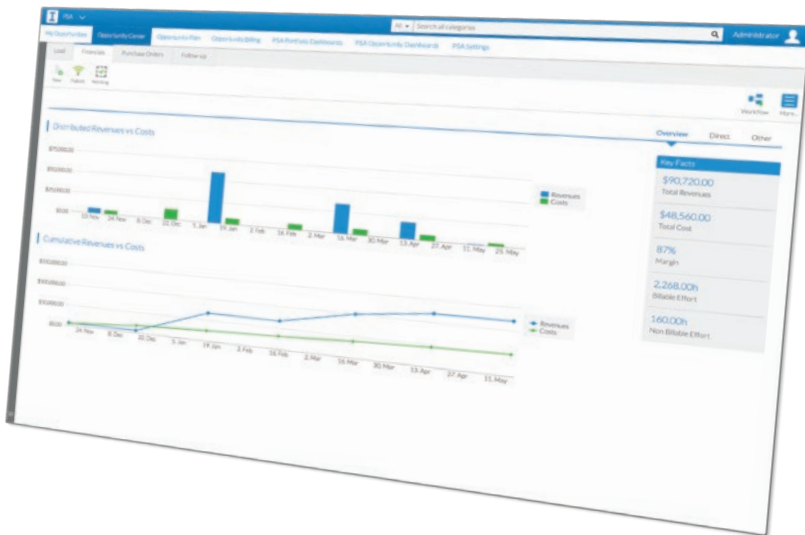
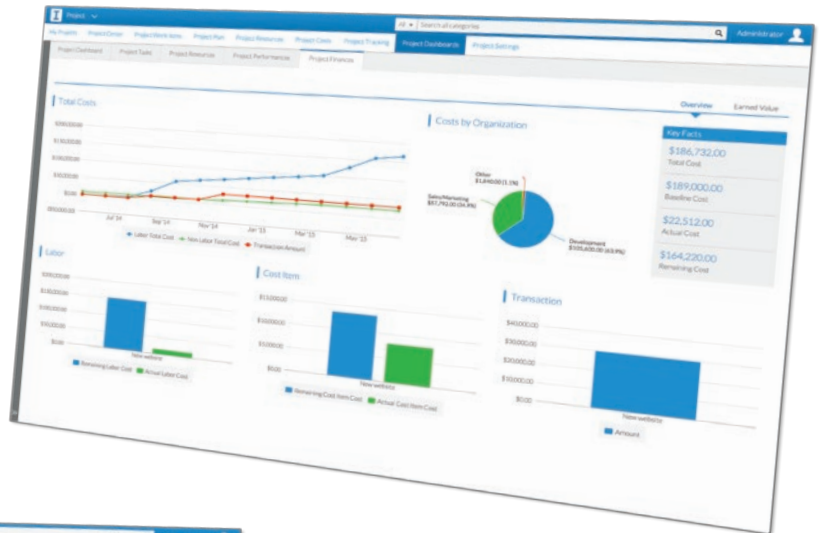
Information Technology Governance is a framework for leadership, organizational structures, business processes, standards and compliance to these standards. This framework is used by many IT departments, as well as financial and software industries.

- Create workflows to correlate to internal processes
- Initiate, plan, and prioritize projects
- Conduct capacity planning
- Identify and manage risk
- Track and report project performance & quality

NEW PRODUCT DEVELOPMENT

New Product Development consists of bringing a new product or service to market. This process involves idea generation, market research, marketing analysis, product design, and detailed engineering and therefore involves coordination between different departments (e.g. Marketing, R&D, Engineering, Quality, Production, etc.).

- Initiate & describe new ideas
- Estimate technical feasibility, market impact or financial reward
- Integrate "Phase-Gate" or "Phase-Review" frameworks
- Manage prioritization criteria & gather stakeholders' opinions
- Utilize efficient dashboards for selecting future successful projects



ARCHITECTURE, ENGINEERING, CONSTRUCTION & PUBLIC SECTOR

AEC and public sector environments often require the management of different funding sources for large, multiyear projects, such as the construction of buildings, from high-rises to factories. Projects may include aerospace and defense work, highways, bridges, dams, telecommunications networks, transportation systems, oil and gas collection and refining plants, power generation and distribution facilities and other projects for state, federal and local agencies.

PROFESSIONAL SERVICES ADMINISTRATION

The Professional Services & Administration sector includes all service companies (e.g. consulting agencies, software companies, consulting firms, engineering firms, etc.) and all companies that offer services managed as projects.

- Generate Business Proposals
- Track Purchase Orders
- Schedule your projects
- Publish assignment and status to stakeholders
- Configure reports for invoicing and billing support

- Communication & Document Management
- Financial Reporting & Cost Management
- Project & Program Scheduling
- Portfolio Analysis & Reporting
- Resource Management

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